

# **Best Practices for Maintenance Technician Training**

Companies that require training have the highest adoption, most engaged techs, and highest ROI. This translates quickly into fewer callbacks, faster onboarding/promotions, and higher employee retention – all the good stuff.

"Mandatory" doesn't have to mean the "same." It can mean something different for a "green" tech versus a senior tech, and it can change based on your training season or busy season.

# When we asked our top customers what they are doing, they said:

Set up times to focus on training (downtime or beginning of the day)

Enter training time into work order system, or set a specific number of training hours per week

Require specific training be completed to attain raises and promotions

Assign courses or paths to address site, region, or issuespecific callback

## **Drive Training Adoption and Motivate Continuous Upskilling**

#### What to Measure:

- Points total (SkillMill) or custom badges awarded (Your LMS) - Monthly, Quarterly, All Time
- · Number of courses completed
- · Average amount of time in training weekly
- Weekly Leaderboard 1st, 2nd, 3rd, etc.
- Regularly completing assignments (not overdue)
- Business Impact (Reduced make-ready times, turnover and vendor call outs)
- Promotions across the company before and after

## **Long Term Incentives:**

- Use Custom Learning Paths for tech upskilling
- Leverage HVAC, Plumbing and Electrical Assessment scores/increases in scores in conversations about raises and promotions
- Incorporate the training progress into quarterly/ annual reviews and 1:1s
- Have regions or VPs compete against each other quarterly or yearly and give team awards to winners

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## **Incentivizing Training**

The most important thing we've seen when it comes to incentives is consistency. With that in mind, don't bite off more than you can chew -- start simple! Easy for you to measure and manage. You can always layer in more incentives later. Here are some examples to get you started:

## Good

- Give paid time off for monthly high points total
- Hold the team trophy for the month
- · Earn gifts (gift cards, mugs, etc.)
- Send company or region congrats emails
- Be excited for those completing training

### Better

- Use VR for training engagement and better recall
- Get company credit/points toward company store
- Give cash for milestones
  (ex: \$30 per completed course)
- Offer free lunches for course completions
- Recognize associates in 1:1s and weekly meetings

### Best

- · Pay extra for training time
- Give away an Oculus for high completion rates or achieving specific milestones
- Offer raises, bonuses and promotions for completions or skill attainment
- Give shoutouts and awards at company awards ceremonies

